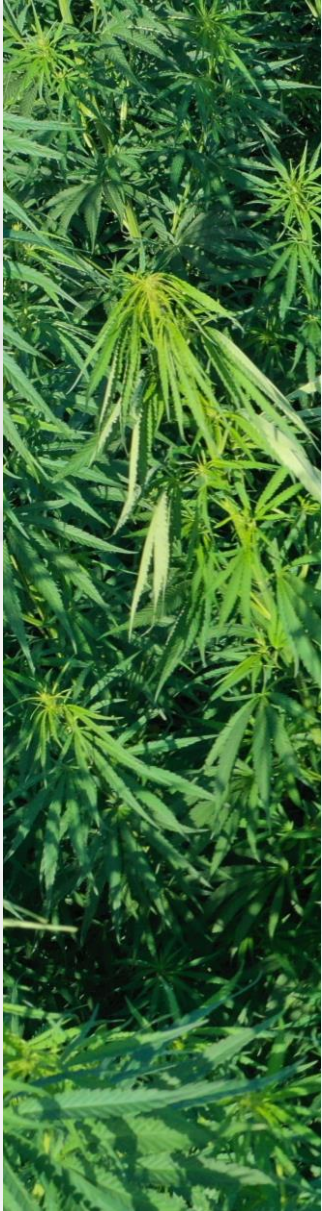


PRESENTATION



BUSINESS UNIT DEDICATED TO INNOVATIVE INDUSTRIAL HEMP VARIETIES





CONTEXT & BREEDING BACKGROUND

- **One main market :**
 - Paper industry
- **Breeding was mainly in France**
- **Historical breeding traits:**
 - Monoecious trait
 - THC levels
 - Earliness
 - Yield (Biomass)
 - High fiber content

➤ **Creation of mixed oriented varieties**



NEW OPPORTUNITIES

- **Emerging markets**

- **Plastics industry** : strong development of eco-materials

Plastic production : 2,11 millions of tones in Europe in 2020

Bioplastics rate: 1% – strongly increasing market (1)

- **Textile** : cottonized fiber, long fiber

26 millions of tones of cotton produced worldwide every year (2)

Against 30 000 tones of hemp fiber for textile

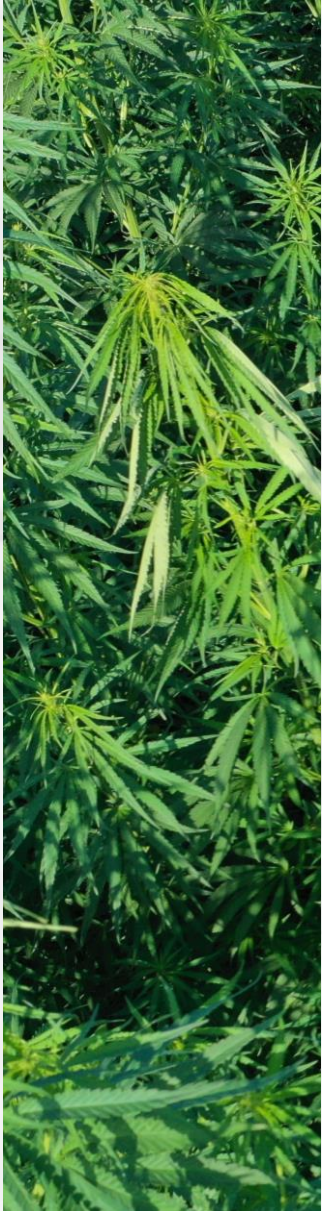
Market waiting for more eco-friendly fiber

- **Alimentation** : oil, protein

- **Secondary metabolites / Cannabinoids**

➤ **Need of varieties segmentation**

Sources : (1) www.european-bioplastics.org ; (2) OCDE/FAO, 2019. Coton, in: Perspectives Agricoles de l'OCDE et de La FAO 2019-2028. Paris. ;



NEW OPPORTUNITIES

- **Specific needs according to markets:**

- Plastics industry : intrinsic and technical characteristics of fibers, reproducibility, decortication capacity, fiber yield
- Textile : fiber fineness, long fiber yield (weaving) , decortication capacity
- Alimentation : oils and proteins composition in seeds, seed yield, oil yield, seed size
- Secondary metabolites : content and composition of CBD and other cannabinoids

- **Global needs :**

- Earliness
- Yield / useful material rate
- THC content

➤ **Need of specifics varieties**

BUSINESS UNIT TO ANSWER EMERGING MARKET



New business unit dedicated to creation of INNOVATIVE VARIETIES per MARKET

- Specific breeding schemes per market
- Integration of new technologies in the breeding process
- Development of phenotyping and measurement tools to assess breeding traits of interest according to markets

➤ **Segmentation per market of our varieties**



ONE TEAM FOR :

VARIETAL RESEARCH AND DEVELOPMENT

- Purpose:

Development of (bio)technological methods and tools to speed up and sharpen the breeding programs

- Means:

A R&D laboratory oriented on 3 major technologies:

- ***In vitro culture*** : conservation and multiplication of improved plants, study of pollen (in)compatibility in crossings...
- **Molecular labeling**: marker assisted selection, parentage control...
- **Phenotyping** : yield and fiber components measurements, trait measurements by picture digital analysis...



ONE TEAM FOR :

VARIETAL CREATION AND INNOVATION

- Purpose:

Development of breeding programs per market for the creation and registration of new varieties

- Means:

- **Growth chambers and greenhouses :** *directed crossings of plants, shortening of varietal developing time*
- **Micro-plots for selection and experimentations:** *phenotyping of lines, development of crossings tables to create new potential varieties*
- **Plots for varietal trials in the production areas :** *assessment of the innovative characters, the flexibility and the stability of potential varieties according to markets*
- **Varietal registration :** *production of certified breeder and foundation seeds, transfer for seed multiplication and commercialization to*

HEMP*it*
Fondatriceur de semences
champion - industriel

RESEARCH AND DEVELOPMENT

VARIETAL CREATION

RESEARCH AND DEVELOPMENT

Molecular markers identification

Structuring and exploitation of genetic resources
Preselection, speeding up of the scheme

Micro-cuttings

Help for traits fixation

Study of pollen (in)compatibility in crossings

Development of phenotyping tools

Sharpening and precision of lines and varieties
Speeding up of the varietal creation process

Identification

of relevant genetic resources

Observation, Choice, Crossings

Starting material

Fixation

of traits of interest

Assessment and Selection of lines

Creation of crossings for potential varieties

Assessment and Selection of innovative varieties

Projects, Partnerships

Deal with hemp plant knowledge in depth

Development of phenotyping and measurement tools

CLOSE
COLLABORATION

Innovative varieties registration

10-12 years today – goal : 6-7 years

STRONG INTERACTIONS,
NEEDS & CONSTRAINTS

Work in
partnerships

Market
monitoring and
anticipation

HEMP*it adm*
innovation & création variétale

Varietal Research
and Development



Varietal creation

Mid term **Stability** of
the needs
(varietal development time)

Interactions with final
clients: identification
of plant models

Contract work
in response to
specific needs

Regulation:
evolution &
stability

Creation of **innovative varieties** answering to current and future
market needs



CONCLUSIONS

- Hemp sector is or will be in competition on global market – its sustainability should include sustainability of the value chain together with seed security and diversity
- Producers need to have access to a range of varieties answering adapted to their needs and the environment changes while answering to final consumers needs
- Breeding together with Research and Development make and will continue making an important contribution to the hemp sector sustainability
- With new challenges, breeders and researchers adapt tools, techniques and breeding programs to respond
- New breeding objectives mean more complexity and sometimes lengthier process to develop new varieties
- Completion of researches, developments and breeding programs requires an enabling regulatory environment



THANKS FOR YOUR ATTENTION